



**Q1. Section 4.0**

If an agency is apply for more than one region will they have to submit a separate proposal for each region or may they include the requested regions in one proposal?

**R1. Agencies are not required to submit separate proposals when applying for more than one region; however separate budgets are required for each region.**

**Q2. Is there a total budget for this opportunity? If so, what is it?**

**R2. No, Vendors would need to propose budgets for implementation costs.**

**Q3. We are only interested in “Targeted Quality Enhancement Services.” Can we apply as a vendor for just that? If so, what is the total budget amount for those services?**

**R3. Yes; Vendors may choose to only apply for Targeted Quality Enhancement Services or Comprehensive Quality Enhancement Services.**

**Q4. On page 16 – Vendors selected must have the ability to serve as a Child Care Resource and Referral (CCR&R). We do not want to operate a CCR&R. I assume this falls under the “Comprehensive” category but want to be sure that we can apply to be a vendor but NOT serve as a CCR&R.**

**R4. Yes; Vendors that are seeking to only serve as a Targeted Quality Enhancement Agency would not be considered to serve as a CCR&R.**

**Q5. Are technology solutions expected to be part of this application?**

**R5. Technology solutions are not a requirement of the RFP but desirable.**

**Q6. Will there be another RFP for technology and data solutions to support the services outlined in this RFP?**

**R6. No.**

**Q7. Do the services mentioned in section 3.0 include the expectation of subsidy management and disbursement?**

**R7. No.**

**Questions and Responses**

**Child Care Quality Enhancement Services RFP# 2021-200-01**



**Q8. Is it the expectation that the awardee generate new professional development content as part of their solution or, will they be expected to leverage existing professional development and training content?**

**R8. Both. There is an expectation that new professional development content is generated as applicable to current trends as well as leveraging existing training content for beginner, intermediate and advance levels.**

**Q9. In keeping with CCDF Final Rule requirements, are ALL Targeted Quality Enhancement Services contractors expected to provide training and technical assistance for health and safety topics as appropriate for their target audiences, as indicated in 3.1.1 Training and Technical Assistance, Page 16, Paragraph 3?**

**R9. No, there is no expectation, although desirable, that Targeted Quality Enhancement Services contractors provide any training and technical assistance in the health and safety topics. However, any training offered would need to be appropriate for the targeted office if offered.**

**Q10. Are Targeted Quality Enhancement Services contractors only supposed to target one category to provide training and technical assistance from the list found in 3.1.1, Page 17, bottom list A-L, or can the contractor target more than one category?**

**R10. Contractors are allowed to provide training in multiple categories as long as it is appropriate to the targeted audience.**

**Q11. Under 3.1.4 Recruitment and Training for Diverse Child Care Populations, are Targeted Quality Enhancement contractors required to address all activities listed at the top of Page 20 if 3.1.4 is proposed as an additional activity component addressed, or can the contractor designate which of the items A-G the contractor proposes to undertake (such as Hispanic population, children with special needs, or exempt providers seeking licensure)?**



**R11. Contractors may designate the audience intended to target.  
The items listed in section 3.1.4 are examples of activities.**

**Q12. Section Appendix F: Instructions for Cost Proposal;  
Page 40; Number 6. Equipment**  
If a program is interested in purchasing AV equipment to deliver services in-person as well as virtually and the equipment consists of items such as computer, computer screen, camera, microphone etc. are the items counted as single items which means they can be purchased if under \$500 or must like items be bundled together and if more than \$1000 in cost be leased?

**R12. This information will be provided post award,  
pending a decision from the state purchasing division.**

**Q13. Section Appendix F: Instructions for Cost Proposal; Page 41;  
Number 7. Other Subscriptions** When paying for a virtual learning platform can the cost be charged to Subscriptions?

**R13. If the platform offers subscriptions (yearly based membership)  
then yes it can be charged there.**

**Q14. Section Appendix G: Comprehensive Regional Services  
Regions; Page 43**  
On the map, the Birmingham Region is colored yellow and on the map St. Clair is colored yellow. The Birmingham Region does not list St. Clair. St. Clair is listed under Talladega. Is St. Clair in the Birmingham or Talladega Region?

**R14. St. Clair is in the Birmingham Region.**