



Q1. 3.1.2 PROFESSIONAL DEVELOPMENT

Vendors must indicate how proposed activities will support providers' academic and career development.

Please explain the difference between (A) Training and technical support and (D) on-site coaching and mentoring.

R1. Training and technical assistance support is targeted and customized supports by a professional(s) with subject matter and adult learning knowledge and skills to develop or strengthen processes, knowledge application, or implementation of services by recipients. Mentoring and coaching are strategies used as part of training and technical assistance process.

***Mentoring* is a relationship-based process between colleagues in similar professional roles, with a more-experienced individual with adult learning knowledge and skills, the mentor, providing guidance and example to the less-experienced protégé or mentee. Mentoring is intended to increase an individual's personal or professional capacity, resulting in greater professional effectiveness.**

***Coaching* is a relationship-based process led by an expert with specialized and adult learning knowledge and skills. Coaching is designed to build capacity for specific professional dispositions, skills, and behaviors and is focused on goal-setting and achievement for an individual or group.**

Proposals must indicate how providers will be supported through on-site opportunities that are embedded in the provider's plan for broader professional development for an individual or a group.

Q2. 3.1 Categories of Quality Activities (Page 15)

The RFP states "Comprehensive Regional Quality Enhancement Services will provide coverage for one (1) or more of the regions identified in Appendix H". Should agencies that are proposing for more than one region write separate proposals for each region?

R2. Agencies are not required to submit separate proposals when applying for more than one region; however, separate budgets are required for each region.

Q3. 4.2.5.1.6 Background Checks (Page 22)

Are ABI and FBI Background checks required for employees?

R3. No, but please make sure you address in detail the steps a vendor will take to ensure that no employee has been subject of any incident or investigation. Review Section 4.2.5.1.6 (Background Checks)



Q4. 4.2.5.2 Vendor Financial Stability (Page 22)
Due to the 100 page limit, is it acceptable to submit audit summaries in lieu of the entire audit statement?

R4. Yes.

Q5. 4.2.5.5.4 E-verify Documentation (Page 24)
Due to the 100 page limit, is it acceptable to submit the first page of the E-verify MOU and the last two pages which show the employer information?

R5. Yes.

Q6. 4.2. Proposal Format (Page 20)
Can three ring binders be used for the proposal?

R6. Yes.